

photo by Andrew Sikorski



Brett Norton (Managing Director, OPC), Kathy Ruston (General Manager, Morgans Group) & Damien Murphy (Director, Morgans Group)

THE KEY TO SMB SUCCESS? — IT'S ALL ABOUT QUALITY! —

The Morgans Group was established in 1978 with the aim of providing the highest quality cleaning service in the Canberra region. They provide a full range of services including Carpet, Windows, Tiles and General Cleaning! Thirty five years in the cleaning business is testimony to their commitment to excellence.

Similarly, OPC opened its doors in 1985 to provide quality IT services supporting professional organisations like Morgans with end-to-end 'best of breed' technology solutions. For over 10 years OPC has provided them with all their IT requirements and strategic advice via a comprehensive Managed Service Solution.

Both OPC and Morgans continue to understand the importance of instilling confidence in their clients by having fully trained and accredited staff. In the unregulated carpet cleaning industry, anyone can operate as a carpet cleaner without any training or skills at all. Morgans offers certified Australian Carpet Cleaning Institute (ACCI) trained carpet cleaning technicians that meet the Australian standard AS/NZS: 3733-1995. Similarly, OPC technical personnel maintain fully accredited certifications across the broad spectrum of technologies including Dell,

Microsoft, IBM, Lenovo HP, VMware, Novell and many more.

As Morgans Group General Manager, Kathy Ruston, says 'We need to partner with like minded local companies with the same commitment to professionalism that we pride ourselves on and OPC has been able to deliver that to us.'

Morgans has a domestic and commercial carpet cleaning and general office cleaning customer data base of over 51,000 sites in Canberra and surrounding districts, servicing private homes and commercial premises on a daily, weekly and or yearly basis. Their business offers 24 hours per day, 7 days per week, 365 days per year emergency response to their clients and they depend on OPC IT for their support.

'Businesses today must be able to rely on the stability and integrity of their IT infrastructure and to do this it must be proactively and professionally managed', says Brett Norton, Managing Director OPC IT.

By incorporating all facets of ICT, OPC can provide a single end-to-end fully managed IT solution, reliably and consistently. Clients have complete peace of mind that they really

can simply 'leave IT to us'

- Fully Managed IT Services
- Virtual Desktop Infrastructure (VDI)
- VMware Server & Desktop Virtualisation
- Helpdesk & Service Desk Support
- Business Continuity & Disaster Recovery
- Procurement Services all major vendors
- Dell Server & Storage Solutions
- Desktop, Laptop and Mobile devices
- Website Design & Development
- Custom Drupal CMS Development
- Website Hosting and Monitoring
- WCAG W3C Accessibility Testing

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